2.1.3 - UCA Definitization

FY 2000 Status Update

• 1st/2nd Qtr 2000 - Status Red. NAVICP/DCMA IPT Recommendations: Cleaning up old repairs orders (will close out Advance Delivery Orders (ADOs) that are past the induction date), define standard level of repair to definitize line items, and establish separate line item for over and aboves, ILO contracting directly with the original equipment manufacturer, and working to better identify specific spares issues (e.g., percent overage due to old/obsolete parts, drawings need updating, NAVICP needs to OK configuration change)

• 3rd Qtr 2000 - Current Status Red. Pricing and Negotiation Conference conducted in June 2000 included Negotiation Techniques Training. Attendance by IPT Pricing Teams, Cost/Price Analysts, DCAA and Customers leading to Improved Support to Negotiations.

• 4th Qtr 2000 - Projected Status Red. We are now in the process of developing the Performance Goal for the FY01 Business Plan. The DCMA proposed improvement plan calls for continuation of FY00 Goals.

(Process Manager: Scott Clemons)
2.1.3 - UCA Definitization

• **Performance Goal Description:** Achieve an on-time definitized contract action rate of 86% and an overage undefinitized contract action rate of 14%.

• **FY00 Goal/Target:** 86% Negotiated On-Time 14% Overage Rate

• **FY00 3rd Qtr Results:** 66% Negotiated On-Time 27% Overage Rate

• **Rating:** Red

• **Reason Goal not Obtained:** UCA base has declined--tougher process drivers.

(Process Manager: Scott Clemons)
2.1.3 - UCA Definitization

UCA Definitized On-Time by Count
(Qtrly Average On-Time and Overage)

66% On-Time

(Process Manager: Scott Clemons)
2.1.3 - UCA Definitization

**UCA Trend by Count**
(Qtrly Average On-Hand and Overage)

<table>
<thead>
<tr>
<th></th>
<th>4th Qtr FY 95</th>
<th>4th Qtr FY 96</th>
<th>4th Qtr FY 97</th>
<th>4th Qtr FY 98</th>
<th>4th Qtr FY 99</th>
<th>1st Qtr FY 00</th>
<th>2nd Qtr FY 00</th>
<th>3rd Qtr FY00</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>6,671</td>
<td>6,192</td>
<td>3,810</td>
<td>3,044</td>
<td>2,357</td>
<td>2,123</td>
<td>1,891</td>
<td>2,044</td>
</tr>
<tr>
<td><strong>Not Overage</strong></td>
<td>4,962</td>
<td>4,112</td>
<td>2,929</td>
<td>2,214</td>
<td>1,626</td>
<td>1,451</td>
<td>1,336</td>
<td>1,494</td>
</tr>
<tr>
<td><strong>Overage</strong></td>
<td>1,799</td>
<td>2,080</td>
<td>881</td>
<td>830</td>
<td>731</td>
<td>672</td>
<td>555</td>
<td>550</td>
</tr>
</tbody>
</table>

(Process Manager: Scott Clemons)
2.1.3 - UCA Definitization

Pacing CMOs for Open Overage UCAs

<table>
<thead>
<tr>
<th>City</th>
<th>% Overage</th>
</tr>
</thead>
<tbody>
<tr>
<td>NG Baltimore</td>
<td>0.885</td>
</tr>
<tr>
<td>Detroit</td>
<td>0.697</td>
</tr>
<tr>
<td>NG El Segundo</td>
<td>0.675</td>
</tr>
<tr>
<td>Boeing LB</td>
<td>0.66</td>
</tr>
<tr>
<td>St Petersburg</td>
<td>0.606</td>
</tr>
</tbody>
</table>

(Process Manager: Scott Clemons)
2.1.3 - UCA Definitization

![Graph showing UCA Process Drivers]

**UCA Process Drivers**

- **Late Proposal**: 60%
- **Funding**: 20%
- **Other PCO Related**: 10%
- **Rates or Factors**: 10%
- **Awaiting Repair Item**: 10%

*Next version of DIRAMS will give us more detail information.*

(Process Manager: Scott Clemons)
SUMMARY

• Intensive Effort Needed at Pacing CMOs
• Burndown Plan needed on Overage UCAs

ACTIONS BEING TAKEN

• NAVICP IPT Report to be issued
• June 00 Pricing Conference
  – Best practices from six CAOs were presented

(Process Manager: Scott Clemons)